# Integrierte Planung und Monetarisierung von Umwelteffekten



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#### How to...

- ...include LCA results in planning and management processes?
- ...systematically monetize environmental impacts?
- Increase reduction targets at the lowest cost?





# **Monetization and Planning**

Monetizing: expressing emissions in the environment in monetary values

- Economic quantification of damage caused
- Setting a monetary incentive to reduce impacts [1]

#### **Current approaches for quantification:**

- ➢ Willingness to pay [2]
  → subjective
- > Environmental damage cost [3]  $\rightarrow$  unclear & widely varying











# **Monetization and Planning**

#### Excursus: Tragedy of the commons

- Environment is a resource that can be "used" by everybody
- For an individual, it is rational to consume more of it, as it allows to increase the individual profit
- $\rightarrow$  Overconsumption of resources, as long as they are not limited







# **Monetization and Planning**

Business theory: optimal allocation of scarce resources

- "Environment" is not an unlimited resource
- Use established business methods
- Support allocation of ecological resources
- $\rightarrow$  Methodology for planning and monetization







#### **Methodological approach**





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- Rents 2 types of multi-use plastic crates for vegetables [4]
  - Sugar cane based PE (X)
  - Conventional PE (Y)
- Market size: 50,000 t of fruits
  - $\rightarrow$  3,333,350 crates with a capacity of 15 kg

Status quo: 50 % conventional PE crates, 50 % sugar cane based PE crates







Boundaries for the system under study









Size to be optimized: Contribution to Margin (CtM)

- $\rightarrow$  Integrates cost and revenue situation
- Product characteristics per circulation of crate

	GWP [kg CO <sub>2</sub> -eq.]	AP [kg SO <sub>2</sub> -eq.]	CtM [€]
Conventional PE crate	0.33	0.0015	0.50
Bio-based PE crate	0.10	0.0025	0.45
TOTAL	717,500	6,667	1,583,341





Goal: Optimize Portfolio while keeping environmental impacts constant

Max	0.50 x + 0.45 y		[CtM]
Subject to	0.33 x + 0.10 y	<= 717,500	[GWP]
	0.0015 x + 0.0025 y	<= 6,667	[AP]
	x + y	<= 3,333,350	[Market]





1<sup>st</sup> step: check if current portfolio is an optimal allocation of resources

x	У	S1	S2	S3	RHS
0	1	4.330	0	-0.430	1,666,675
0	0	0.004	1	-0.003	0
1	0	-4.330	0	1.430	1,666,675
0	0	0.220	0	0.430	1,583,341

 $\rightarrow$  Number of each crate type and turnover remain the same; basis portfolio is an optimal allocation of resources





 $2^{nd}$  step: CO<sub>2</sub>-emission shall be reduced by 10 %

 $\rightarrow$  New constraints are entered in the Simplex tableau

x	У	S1	S2	S3	RHS
0	1	3.69	-147	0	1,401,737
1	0	-2.21	488	0	1,825,637
0	0	-1.47	-341	1	105,976
0	0	0.85	146	0	1,522,405

Optimized Portfolio with new constraints







Results

- GWP reduced by 10 % (71,750 kg of  $CO_2$ -eq.)
- CtM reduced by 4 % (60,936 €)
- Reduction cost  $0.85 \in / \text{kg CO}_2\text{-eq}$ .
- $\rightarrow$  Unsaturated market demand of 106,000 circulations





3<sup>rd</sup> step: Is it possible to saturate the market while also maximising the CtM and reducing the environmental impacts?

- $\rightarrow$  New Product line is considered
- → Bio-based with sustainable agriculture (no slash-and-burn agriculture, otherwise identical)
- → Higher production costs, therefore lower CtM (0.42 € per circulation)







Simplex tableau with new product line

 $\rightarrow$  Identification of optimal portfolio with new product

Х	Y	Z	S1	S2	S3	RHS
0	1	0	3.6	-165.0	0.1	1,407,180
1	0	0	3.6	1.8	-3.9	1,407,180
0	0	1	-7.2	-1.7	4.9	518,990
0	0	0	0.4	41.9	0.3	1,554,797

 $\rightarrow$  New product line results in an improvement of the portfolio!







Results

- Environmental impact reduced (-10% GWP compared to basis scenario, AP constant)
- Total CtM 98,2 % of basis scenario (1,554,797 €)
- Market saturated
  - → Reduction of 71t of  $CO_2$ -eq. for \$ 28,500 (0.40 € / kg  $CO_2$ -eq.)
  - → -1,8 % of CtM to save 10 % of  $CO_2$ -eq.





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# Applications

- Determine "value" of impacts, e.g. for internal Carbon Tax
- Assess impacts of technical measures on organization performance
  - $\rightarrow$  End of pipe technologies
  - → Process & Product innovation
  - $\rightarrow$  Changed cost situation





# Applications

- Determine eco-efficiency of processes with different costs and impacts but same outcome
- Compare Eco-efficiency of different locations with different cost situations and upstream value chains
  - $\rightarrow$  Support decisions on site & location





# **Conclusions & Outlook**

- Validation if portfolio mix is an optimal allocation of scarce resources
- Determination of shadow prices
- Evaluate the introduction of new product variants
- $\rightarrow$  Reaching environmental target values at minimal cost





# **Open Points**

- General feedback on methodology
- Further application potentials





## Contact

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